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|  | Jeebs Meeting Minutes |

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| **Meeting Details** |

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| **DATE:** | 7/10/19 | | **TIME:** | 11AM-5PM | **LOCATION:** | UTS |
| **TYPE OF MEETING** | | Weekly Meeting #6 | | | | |
| **CHAIR** | |  | | | | |
| **NOTE TAKER** | | Rohan | | | | |
| **PERSONS PRESENT** | | Michael, Rohan | | | | |

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| **Meeting Agenda Items** |

[Decide whether we should build now](#_6vogwjklp45s)

[Info from employers and uni’s](#_8v8f0zjhhjbd)

[Prep for talk w/ Sankeet](#_skwtkpi7r8nj)

[Update slide deck based on feedback](#_q1ypm7stof9n)

[Business Without Notice](#_ygprl0594f11)

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| **Meeting Outcomes** |

## Decide whether we should build now

We will build it now

* Pro’s
  + We gain traction quicker
  + Race against Hatch
  + When it comes time to sell to unis and employers we have a large student user base to leverage
* Con’s
  + We dont know what the employers and unis want - this might change the features we need

## Info from employers

We are here to make it easy to match the right students to your company

* What?
  + What’s hard about being a recruiter/manager?
  + What costs the most?
  + What’s working well?
  + What outcomes do you give to the manager to enable them to hire (i.e what is the process)
* How?
  + Message recruiters on linkedin
  + Get connections from recruitment events
  + Ask EY - Jason Dowes
  + Ask Managers

## Info from uni’s

* What?
  + What is the purpose of the Careers Office
  + What do you do for me? And why?
  + What do you do for the Uni?
  + Can you put me in touch with the decision maker here?
* How?
  + Talk to careers office at UNSW
  + Email careers portal people
  + Ask Nicholas Stevens for connections

## Prep for talk w/ Sanket

* What is the tech solution you are working on in the recruitment and training space
* What did you learn from being a monk
* How did your learnings from being a monk translate to your profession
* Any monk paradigms that are transferable to the recruitment industry

## Update slide deck based on feedback



## Business Without Notice

* Another interesting dimension you could consider is even for high school graduates thinking about what degree to do and what uni to do to at etc. or high school grad opportunities

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| **Summary of Action Items** |

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| **ACTION ITEMS** | **PERSON RESPONSIBLE** | **DEADLINE** |
| Follow up on Mitch’s app Tudi? | Rohan | 7/10/19 |
| Inform Katzy on our decisions i.e. Sanket, building it now | Rohan | 7/10/19 |
| Find a cofounder | Rohan & Michael | 13/10/19 |
| Ask yuni for HR contacts | Rohan | 7/10/19 |
| Message 50 recruiters? | Rohan | 13/10/19 |
| Find 10 recruitment events | Michael | 13/10/19 |
| Ask EY manager Jonathan about recruitment | Rohan | 13/10/19 |
| Michael will walk into the Career Office at UNSW and ask them | Michael | 13/10/19 |
| Organise session with Lucy | Michael | 13/10/19 |
| Fix up slide deck | Rohan | 7/10/19 |
| Pick a place and time to meet Sanket | Michael | 7/10/19 |
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